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Welcome to the supplier forum resources page. Below you will find the agenda for our Supplier Forum which took place in October of 2007. Names highlighted in orange will take you to a bio for that speaker. If you wish to download a speakers' presentation for a particular panel, a download link following that persons name and credentials has been provided. If a bio or presentation is not listed, it is because it is unavailable.

Supplier Forum Agenda - October, 2007

8:30 AM – 8:45 AM Welcome

Susan Sloan, Vice President, Performance Excellence, Raytheon Space and Airborne Systems
Download Susan Sloan's [Welcome Address](#).

8:45 AM – 9:00 AM Industry Purpose

Kellie Johnson, President, ACE Clearwater Enterprises, Chair CSA Space Manufacturing Group, Joint Civilian Orientation Conference – summary of JCOC trip to the Middle East
Download Kellie Johnson's [Presentation on Industry Purpose](#).

9:00 AM – 9:45 AM Keynote Address —

Enabling Transformation of the Space Supply Chain

Dr. Wanda Austin, President & CEO, effective January 1, 2008, The Aerospace Corporation
Download the Keynote Presentation: [Presentation](#) - [Video](#)

9:45 AM – 10:45 AM Industry Requirements for Success (panel discussion)

Panel Chair: **Marylee Siddens**, Director, Subcontracts, Strategic Supplier Relationship Management, Northrop Grumman Space Technology - [Presentation-Video](#)
Topics:

- Common industry requirements – primes' perspective
- Supplier Transformation Initiative objectives and Dept. of Labor Supplier Survey results – implications and resources for suppliers, gaps
- Common supplier rating systems – NASA, DoD and TAC efforts to formulate common industry requirements
- Innovative approach – primes' perspective

Panelists:

Peggy Berry, Supplier Management, C3 Networks Division, The Boeing Company
- [Presentation](#) - [Video](#)

John O'Donnell, NASA JPL - [Presentation](#)

Gary Schipper, Space Quality Improvement, The Aerospace Corporation - [Presentation](#) - [Video](#)

Christine Purcell, Manager Industry Workforce and Manufacturing Development, CSA
- [Presentation](#) - [Video](#)

Page Chen, Instructional Design Consultant, Antelope Valley College - [Presentation](#) - [Video](#)

David Davis, Los Angeles Air Force Base, Chief, Systems Engineering Division - [Presentation](#) - [Video](#)

Ken Hansen, Director Supply Chain Management, Aerojet - [Presentation](#) - [Video](#)

11:00 AM – 11:45 AM Industry Realities of Collaboration (panel discussion)

Panel Chair: **Kellie Johnson**, President, ACE Clearwater Enterprises (discrete high precision parts and assemblies, <http://www.aceclearwater.com>) - [Presentation](#)

Topics:

- Early supplier/customer interaction and shared costs, risks, benefits
- Balance of innovation and risk avoidance
- Contract structures and flow downs

- Make vs. buy decisions
- Lowest price vs. total costs
- Investment in training and tools – impact on current production
- Supplier teams – horizontal integration for turnkey solutions to the primes
- Workforce development/availability issues
- Transformation to a new supply chain dynamic network innovation model

Panelists:

Brian Shane, President and CEO, Qual-Pro (electronics contract manufacturing, (<http://www.qual-pro.com>) - [Presentation](#) - [Video](#)

Dr. Keith Moo-Young, Dean of Engineering, California State University, Los Angeles (<http://www.calstatela.edu/>) - [Presentation](#) - [Video](#)

Ken Dozier, Executive Director, WESRAC, USC Engineering (<http://wesrac.usc.edu/staff>) - [Presentation](#) - [Video](#)

11:45 AM – 2:15 PM Lunch, Networking, Raytheon Product Tour

Lunch combined with a supplier-to-supplier, prime-to-supplier, and resources “matchmaking” session: 10-second self introductions, including synopsis of core needs (primes) and core competencies/unique capabilities (suppliers and training providers). Supplier attendees will switch tables. There will be a prime, agency and resources provider “host” at each table.

2:15 PM – 3:15 PM Industry Success in Transformations — Prime/Supplier Teams

Panel Chair: **Paul Dunn**, Director, Performance Excellence, Supply Chain Management, Raytheon Space and Airborne Systems - [Video](#)

Panelists:

Bob Thompson, Lockheed Martin;

Arshad Mian, Intrinsic

The Boeing Company;

Bill Johns, Senior Systems Technology;

Dave Saunders, Hitco - [Video](#)

Daniel Callahan, Raytheon;

Frank Maggiore, Northrop Grumman; - [Video](#)

Travis Mack, Saalex Solutions; - [Video](#)

Cristi Cristich, Cristek Interconnects, Inc. - [Video](#)

3:30 PM – 4:00 PM Industry Success via Leveraged Resources — Innovative Opportunities and Implementations (panel discussion)

Panel Chairs: **Charles Lundberg**, The Employment Training Panel (ETP), a State of California agency that provides up to \$120 million in job training funds annually to California employers - [Video](#)

Christine Purcell, Manager, Industry Workforce & Manufacturing Development, CSA

Panel topics:

- Beyond single supply node Lean and Six Sigma
- Simplified ETP funding process – creative implementations
- Policy awareness
- Industry-driven CACT solutions
- Economic impact and industrial process efficiency
- Innovative, Integrated Workforce and Economic Development

Panelists:

Mark Tomlinson, Executive Director, Society of Manufacturing Engineers

- [Presentation](#) - [Video](#)

Dr. Marshall Gartenlaub, California Community Colleges, Centers for Applied Competitive Technologies

- [Presentation](#)

Terry Weiner, Senior Consultant, California Manufacturing Technology Group - [Presentation](#) - [Video](#)

Vince Brantley, VP Business Development, Santa Ana Chamber of Commerce - [Presentation](#) - [Video](#)

Tim Shinbara, Leveraged RFID Implementation, Northrop Grumman Corporation - [Presentation](#) - [Video](#)

4:00 PM – 4:45 PM Supplier/Prime/Resources Interaction Session

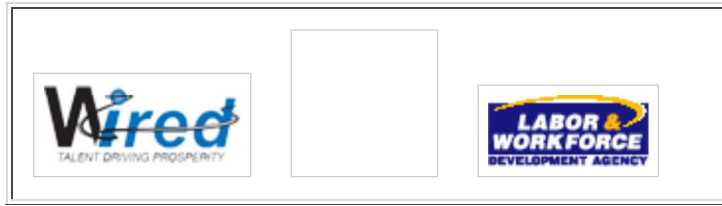
Capture key forum elements and develop actionable recommendations

4:45 PM – 5:00 PM Closing Summary, Adjourn

Also available for download, the [Question and Answer session](#).

Any questions, or if you find any of the following information in error, please contact [Jeff Martin](#) of the

[California Space Authority.](#)



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