

# Cross-Sector Partnerships

Use the chart and key below to fill in the third column.

Levels of Network Behavior	
Behavior	Definition
Collaboration	Working together to achieve a shared goal; a collective, determination to reach the same goal by sharing knowledge, learning, results; communication; and build consensus. There is an understanding that the work of the entities together is greater than the total of their separate contributions.
Cooperation	The process of working together to reach the same end; parts of coordination and sharing of resources are used in cooperation.
Coordination	Bringing together different elements of a complex system or activity to reach a specified objective or common goal. The sharing of information through open communication is required.
Resource Sharing	The sharing of knowledge and information with another party or parties. Resource sharing is an important part of collaboration.
Networking	A like-minded group or people recognizing, creating, sharing information, opportunities, or services in order to cultivate relationships for mutual benefit.

## **KEY**

COLL – Collaboration

COOP – Cooperation

COOR – Coordination

RS – Resource Sharing

N - Networking

**Partnerships with K-12 School Districts**

<b>Partner (District)</b>	<b>Purpose (What activities are you doing with this partner?)</b>	<b>Describe the Networking Behavior</b>

**Partnerships with Higher Education Institutions**

<b>Partner (Higher Education Institution)</b>	<b>Purpose (What activities are you doing with this partner?)</b>	<b>Describe the Networking Behavior</b>

**Partnerships with Business & Industry**

<b>Partner (Business or Industry)</b>	<b>Purpose (What activities are you doing with this partner?)</b>	<b>Describe the Networking Behavior</b>





**Partnerships with Science-Rich Education Institutions**

<b>Partner (Science-Rich Education Institutions)</b>	<b>Purpose (What activities are you doing with this partner?)</b>	<b>Describe the Networking Behavior</b>